



**FOR IMMEDIATE RELEASE**

**CONTACT:**

**Stephanie Marthens**

Birmingham Association of REALTORS®

[Stephanie@BirminghamRealtors.com](mailto:Stephanie@BirminghamRealtors.com)

[BirminghamRealtors.com](http://BirminghamRealtors.com)

205-802-6064

**38% DROP IN HOME INVENTORY REFLECTED IN 9.8% LISTING PRICE INCREASE**

[Central Alabama Report for January 2020](#)

**BIRMINGHAM, Ala. (February 7, 2020)** – Numbers for **January 2020** indicate there were **852 homes sold** in the Central Alabama residential real estate market; this is an **11.2% increase** from 766 closings reported for the same period in 2019. The average price for closed sales was \$247,469, which is an **increase of 6.3%** compared to January 2020.

At the end of January, the area had **1,978 sales pending** compared to 1,532 at this time last year. Based on the increase in pending sales, 2020 is off to a strong start. Average days on the market was 79 days.

Active listings were 2,785, which is a drop from 3,466 in the inventory of available homes. The area has a **2.4 months** supply of inventory, which is a **38.3% drop** in the past 12 months. The decrease in inventory contributed to an **increase of 9.8% in the average listing price**. Buyers are actively in the market to purchase residential property, as evident from the absorption rate change from 25.97% to 42.8%. More buyers, coupled with the challenge of fewer available properties, contribute to the increase in prices and, thus, home values.

Birmingham Association of REALTORS® (BAR) tracks market data for residential sales activity in the Central Alabama region for Blount, Chilton, Clay, Jefferson, Randolph, and Shelby Counties.



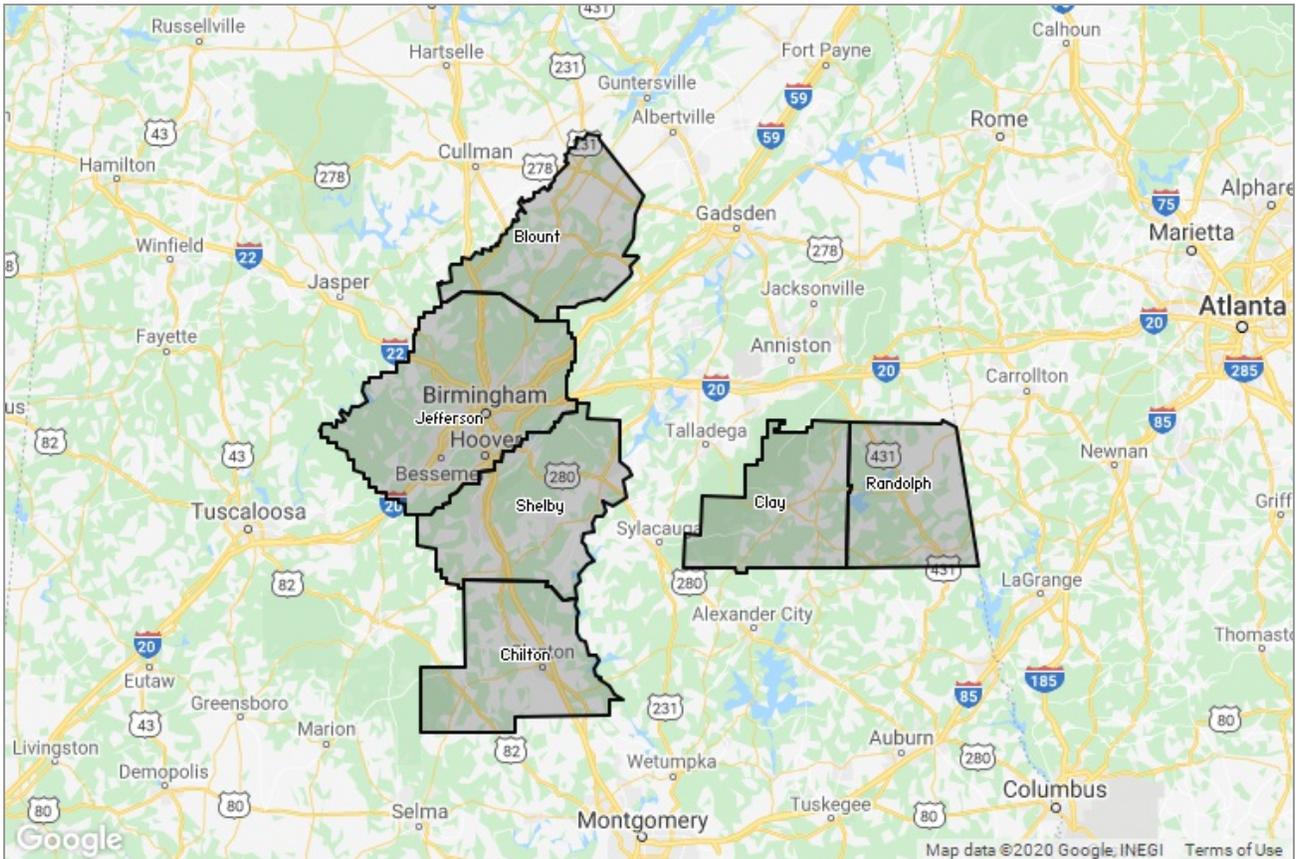
**Residential real estate sales by county for January 2020:**

<u>County</u>	<u>Sales</u>	<u>Average Price</u>	<u>Median DOM</u>
Blount	37	\$170,000	82
Chilton	19	\$146,000	89
Clay	4	\$87,100	122
Jefferson	537	\$244,000	70
Randolph	11	\$274,000	142
Shelby	244	\$275,000	88

###

The Birmingham Association of REALTORS® and its subsidiary Greater Alabama MLS are the primary resources for all real estate information in the Central Alabama area. BAR is the largest professional trade organization in Alabama, representing 4,500+ REALTORS® and serving as the primary voice for area property owners. Visit us at [www.birminghamrealtors.com](http://www.birminghamrealtors.com).

# Central Alabama Market Report Jan 2020



Presented by

**Birmingham Area Association of  
REALTORS® INC**

**Stephanie Marthens |VP of Communications**

(205) 871-1911

Other: <http://birminghamrealtors.com/>

3501 Independence Drive  
P. O. Box 59609  
Birmingham, AL 35209

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2020	Jan 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
Active Listing Count	2,785	3,466	-19.6%	N/A	N/A	
Active Listing Volume	\$952,761,157	\$1,079,574,933	-11.7%	N/A	N/A	
Average Listing Price	\$342,105	\$311,566	+9.8%	\$326,690	\$289,996	+12.7%
Median Listing Price	\$264,900	\$234,900	+12.8%	\$252,332	\$221,248	+14%
Median Days in RPR	79	93	-15.1%	70.82	77.36	-8.5%
Months of Inventory	2.4	3.9	-38.3%	3.6	4.5	-18.5%
Absorption Rate	42.08%	25.97%	+16.1%	27.5%	22.42%	+5.1%
<b>Sales Activity Charts Metrics</b>						
Pending Sales Count	1,978	1,532	+29.1%	N/A	N/A	
Pending Sales Volume	\$565,195,210	\$428,915,254	+31.8%	N/A	N/A	
Closed Sales Count	852	766	+11.2%	16,150	15,716	+2.8%
Closed Sales Volume	\$210,843,940	\$178,312,789	+18.2%	\$4,124,743,641	\$3,796,926,693	+8.6%
Average Sales Price	\$247,469	\$232,784	+6.3%	\$255,402	\$241,596	+5.7%
Median Sales Price	\$215,000	\$189,950	+13.2%	\$214,150	\$199,140	+7.5%

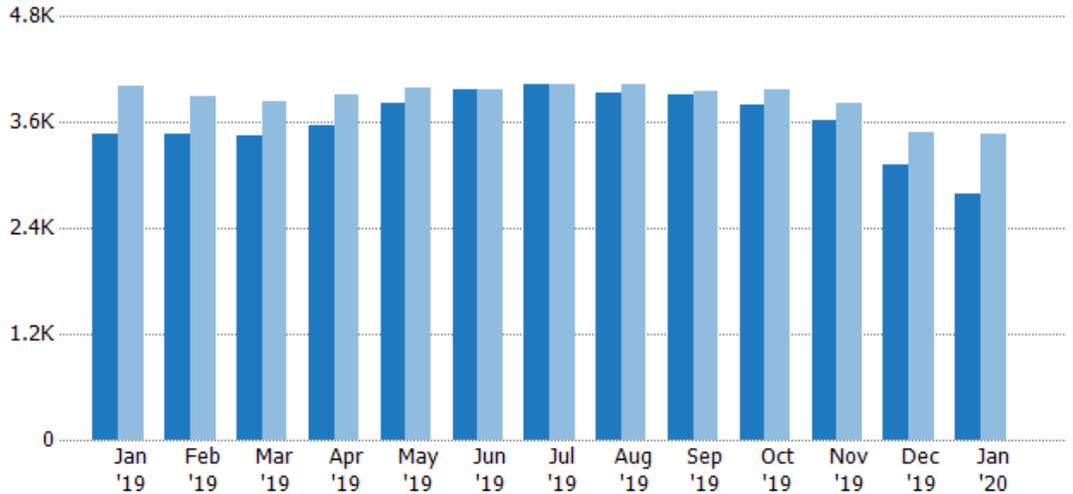
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jan '20	2.79K	-19.6%
Jan '19	3.47K	-13.5%
Jan '18	4.01K	16.5%



Current Year	3.47K	3.47K	3.45K	3.57K	3.82K	3.97K	4.03K	3.94K	3.92K	3.8K	3.62K	3.11K	2.79K
Prior Year	4.01K	3.89K	3.83K	3.92K	3.98K	3.98K	4.04K	4.03K	3.96K	3.97K	3.82K	3.48K	3.47K
Percent Change from Prior Year	-13%	-11%	-10%	-9%	-4%	0%	0%	-2%	-1%	-4%	-5%	-11%	-20%

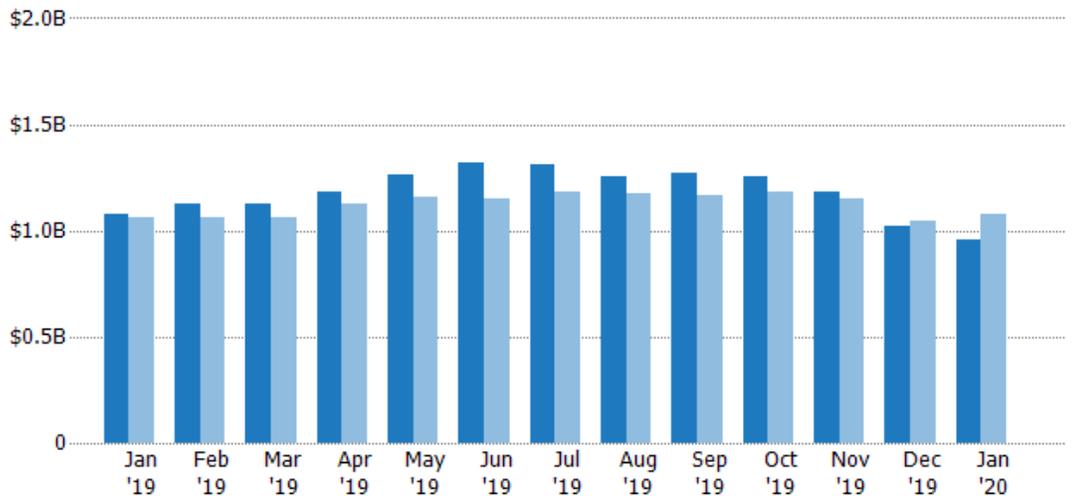
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jan '20	\$953M	-11.7%
Jan '19	\$1.08B	1.9%
Jan '18	\$1.06B	4.5%



Current Year	\$1.08B	\$1.12B	\$1.12B	\$1.18B	\$1.26B	\$1.32B	\$1.31B	\$1.25B	\$1.27B	\$1.26B	\$1.18B	\$1.02B	\$953M
Prior Year	\$1.06B	\$1.06B	\$1.06B	\$1.13B	\$1.16B	\$1.15B	\$1.18B	\$1.18B	\$1.16B	\$1.18B	\$1.15B	\$1.05B	\$1.08B
Percent Change from Prior Year	2%	6%	5%	5%	9%	14%	11%	7%	9%	6%	3%	-3%	-12%

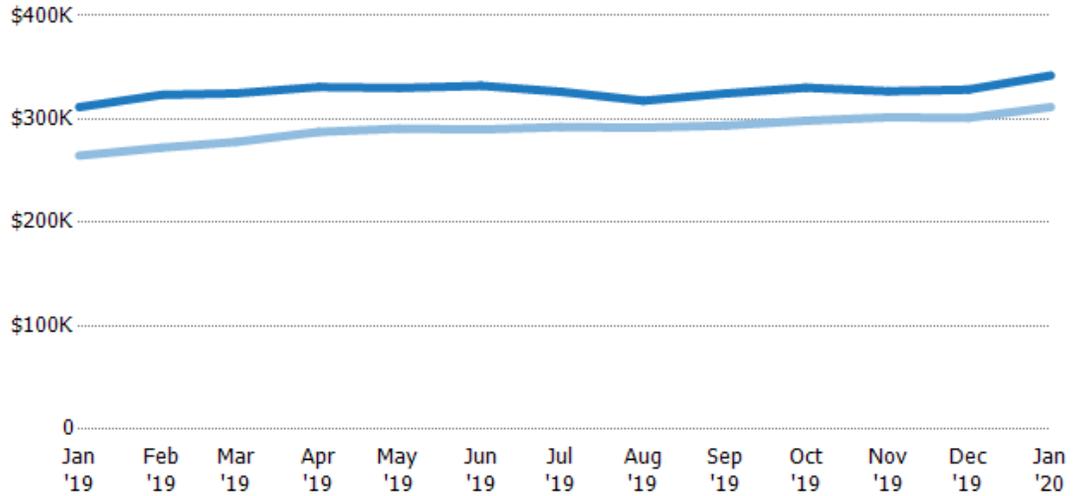
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '20	\$342K	9.8%
Jan '19	\$312K	17.7%
Jan '18	\$265K	-10.3%



Current Year	\$312K	\$323K	\$325K	\$331K	\$330K	\$332K	\$326K	\$318K	\$325K	\$330K	\$327K	\$329K	\$342K
Prior Year	\$265K	\$272K	\$278K	\$288K	\$291K	\$290K	\$292K	\$292K	\$294K	\$298K	\$302K	\$301K	\$312K
Percent Change from Prior Year	18%	19%	17%	15%	13%	15%	12%	9%	11%	11%	8%	9%	10%

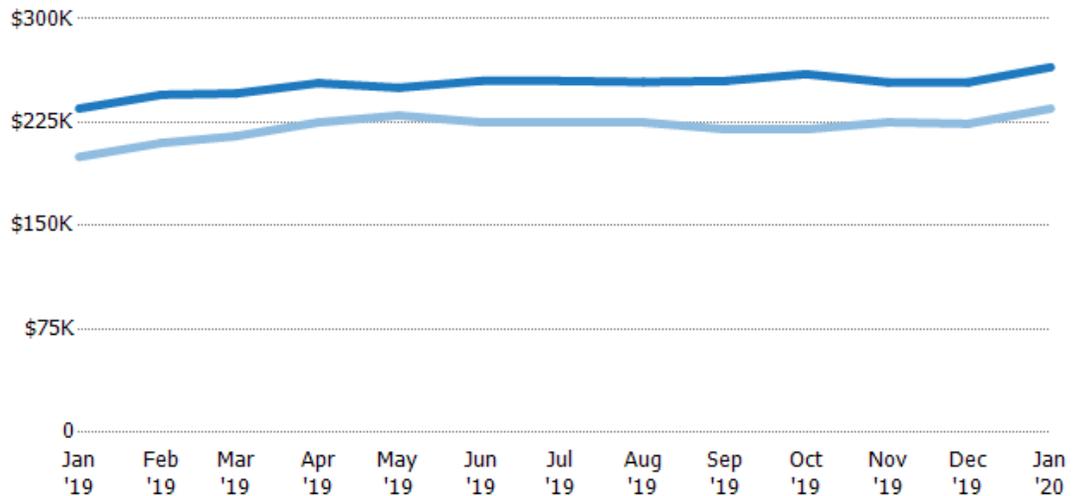
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '20	\$265K	12.8%
Jan '19	\$235K	17.5%
Jan '18	\$200K	-10%



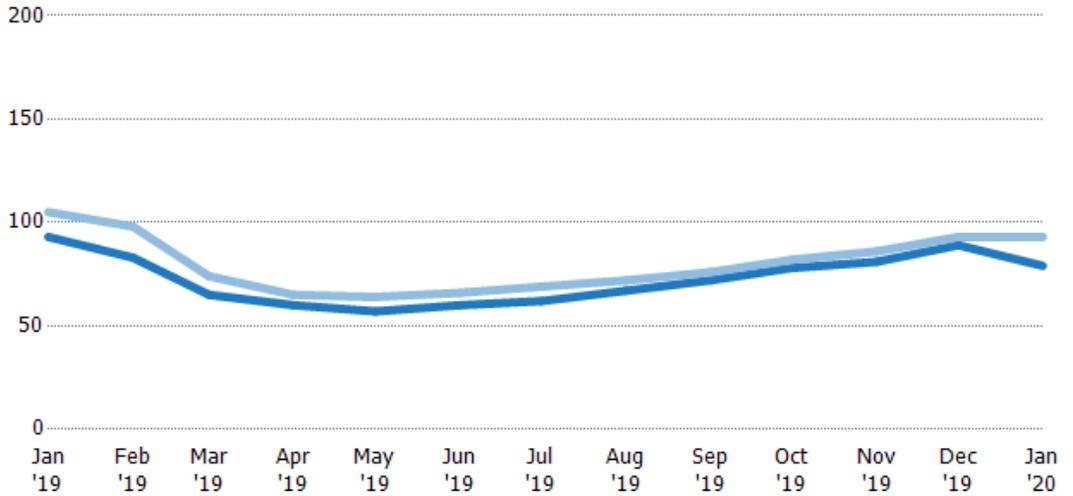
Current Year	\$235K	\$245K	\$246K	\$253K	\$250K	\$255K	\$255K	\$254K	\$255K	\$260K	\$254K	\$254K	\$265K
Prior Year	\$200K	\$210K	\$215K	\$225K	\$230K	\$225K	\$225K	\$225K	\$220K	\$220K	\$225K	\$224K	\$235K
Percent Change from Prior Year	18%	17%	14%	13%	9%	13%	13%	13%	16%	18%	13%	13%	13%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



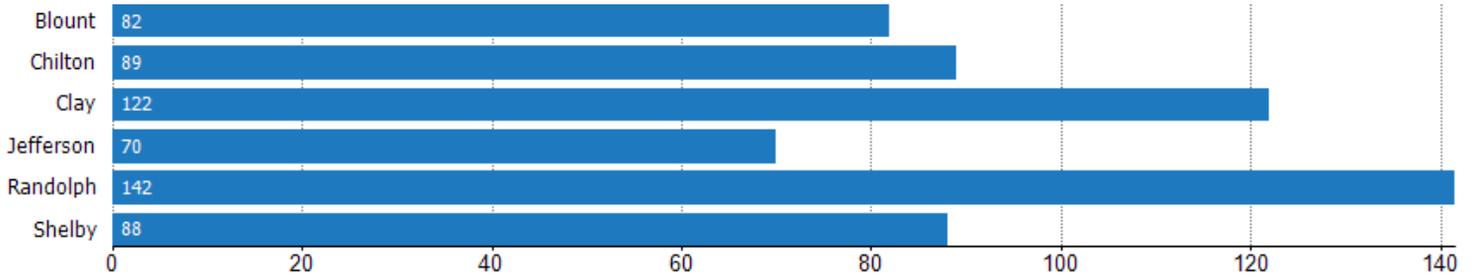
Month/Year	Days	% Chg.
Jan '20	79	-15.1%
Jan '19	93	-11.4%
Jan '18	105	-3.8%

	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20
Current Year	93	83	65	60	57	60	62	67	72	78	81	89	79
Prior Year	105	98	74	65	64	66	69	72	76	82	86	93	93
Percent Change from Prior Year	-11%	-15%	-12%	-8%	-11%	-9%	-10%	-7%	-5%	-5%	-6%	-4%	-15%

## Median Days in RPR (By County)

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: State: AL; County: 6 Selected; Property Type: Condo/Townhouse/Apt, Single Family Residence



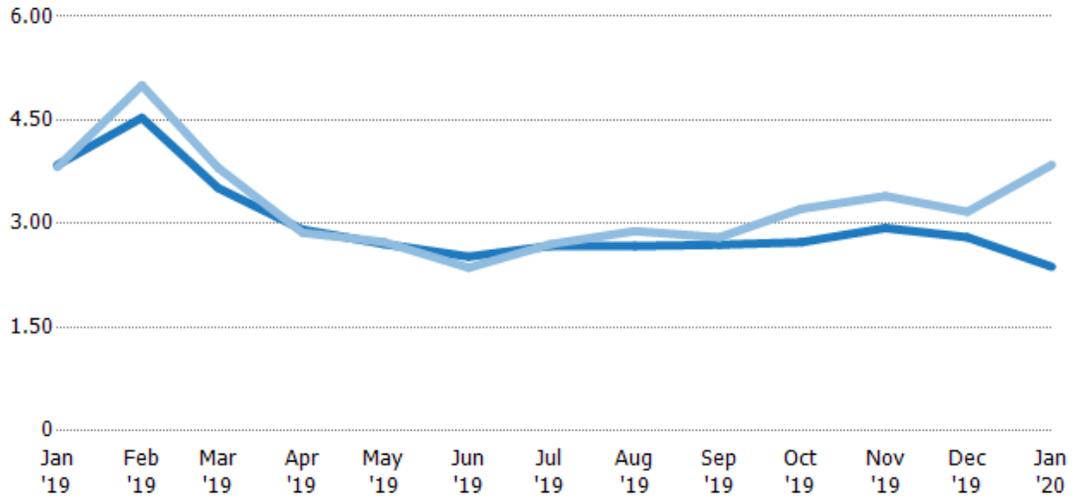
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Jan '20	2.38	-38.3%
Jan '19	3.85	0.8%
Jan '18	3.82	17.4%



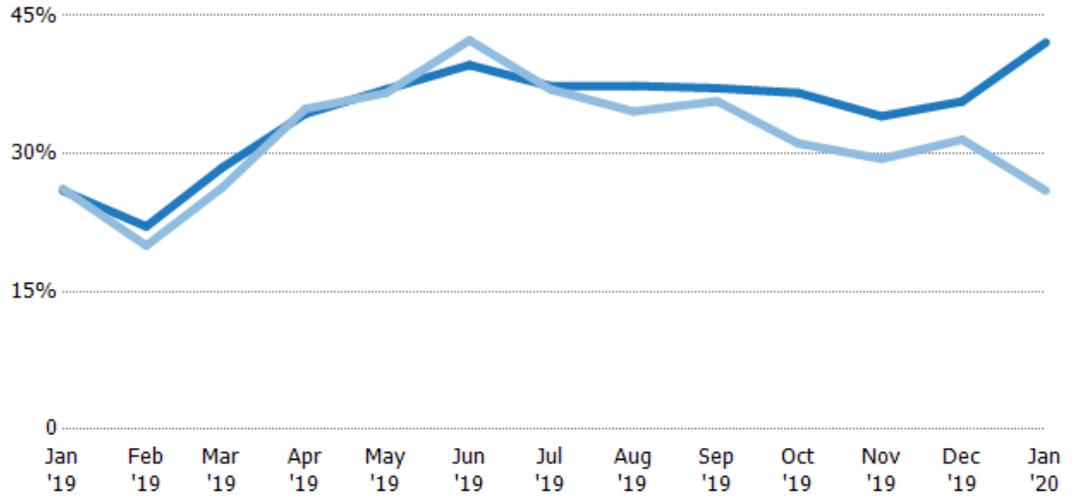
	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20
Current Year	3.85	4.53	3.52	2.91	2.7	2.52	2.68	2.68	2.69	2.73	2.94	2.8	2.38
Prior Year	3.82	5	3.81	2.87	2.73	2.36	2.7	2.89	2.8	3.21	3.4	3.17	3.85
Percent Change from Prior Year	1%	-9%	-8%	2%	-1%	7%	-1%	-7%	-4%	-15%	-14%	-12%	-38%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

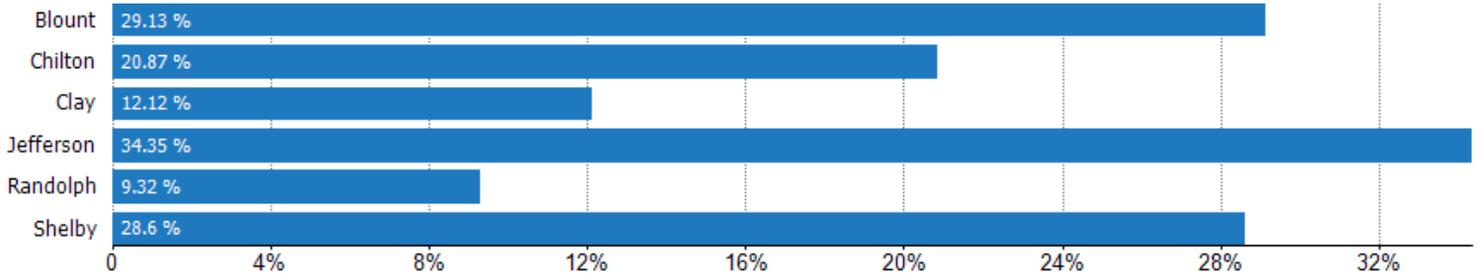


	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20
Current Year	26%	22%	28%	34%	37%	40%	37%	37%	37%	37%	34%	36%	42%
Prior Year	26%	20%	26%	35%	37%	42%	37%	35%	36%	31%	29%	32%	26%
Change from Prior Year	0%	-2%	-2%	1%	0%	3%	0%	-3%	-1%	-6%	-5%	-4%	-16%

## Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: State: AL; County: 6 Selected; Property Type: Condo/Townhouse/Apt, Single Family Residence



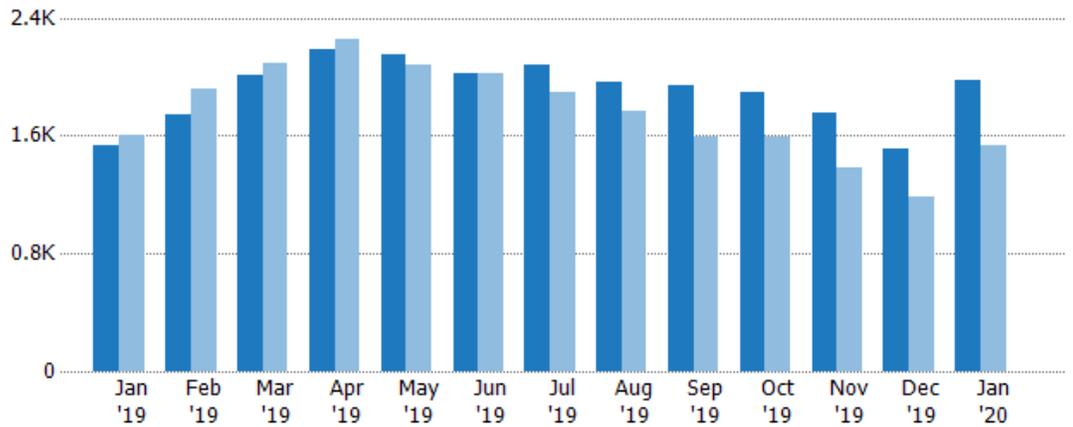
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jan '20	1.98K	29.1%
Jan '19	1.53K	-4.8%
Jan '18	1.61K	-8.7%



	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20
Current Year	1.53K	1.75K	2.01K	2.18K	2.15K	2.03K	2.08K	1.97K	1.94K	1.89K	1.76K	1.51K	1.98K
Prior Year	1.61K	1.92K	2.1K	2.26K	2.08K	2.02K	1.9K	1.77K	1.59K	1.59K	1.38K	1.19K	1.53K
Percent Change from Prior Year	-5%	-9%	-4%	-3%	4%	0%	9%	12%	22%	19%	27%	28%	29%

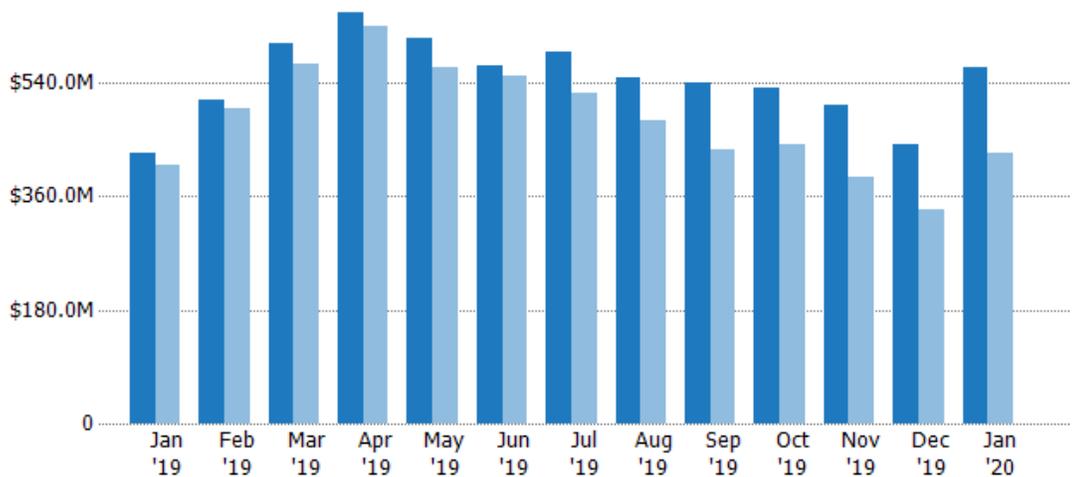
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jan '20	\$565M	31.8%
Jan '19	\$429M	4.7%
Jan '18	\$410M	-12.8%



	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20
Current Year	\$429M	\$511M	\$602M	\$652M	\$610M	\$566M	\$588M	\$548M	\$541M	\$533M	\$505M	\$441M	\$565M
Prior Year	\$410M	\$498M	\$569M	\$629M	\$565M	\$549M	\$525M	\$481M	\$433M	\$443M	\$391M	\$340M	\$429M
Percent Change from Prior Year	5%	3%	6%	4%	8%	3%	12%	14%	25%	20%	29%	30%	32%

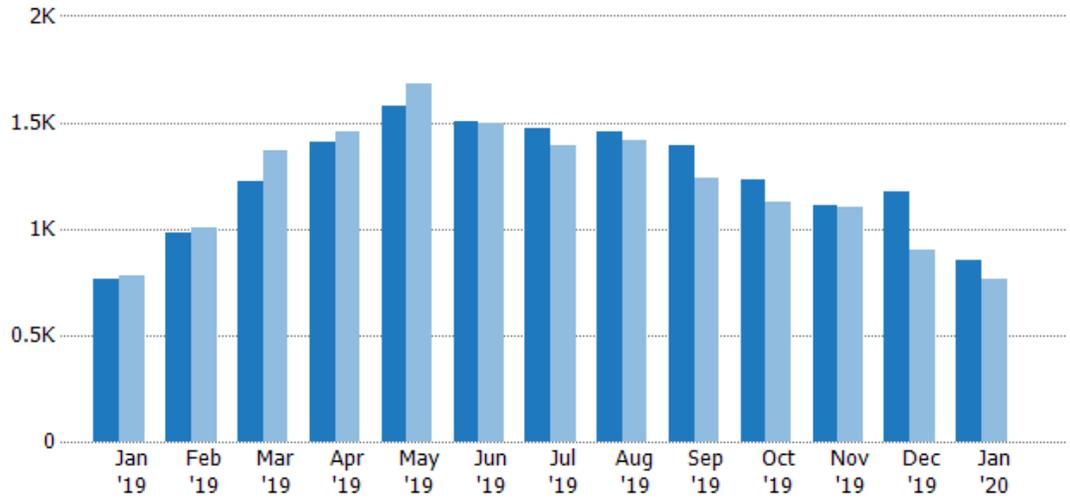
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '20	852	11.2%
Jan '19	766	-1.4%
Jan '18	777	0.5%



Current Year	766	982	1.23K	1.41K	1.58K	1.5K	1.47K	1.46K	1.39K	1.23K	1.11K	1.17K	852
Prior Year	777	1.01K	1.37K	1.46K	1.69K	1.49K	1.39K	1.41K	1.24K	1.12K	1.1K	900	766
Percent Change from Prior Year	-1%	-2%	-10%	-3%	-7%	1%	6%	3%	13%	10%	1%	30%	11%

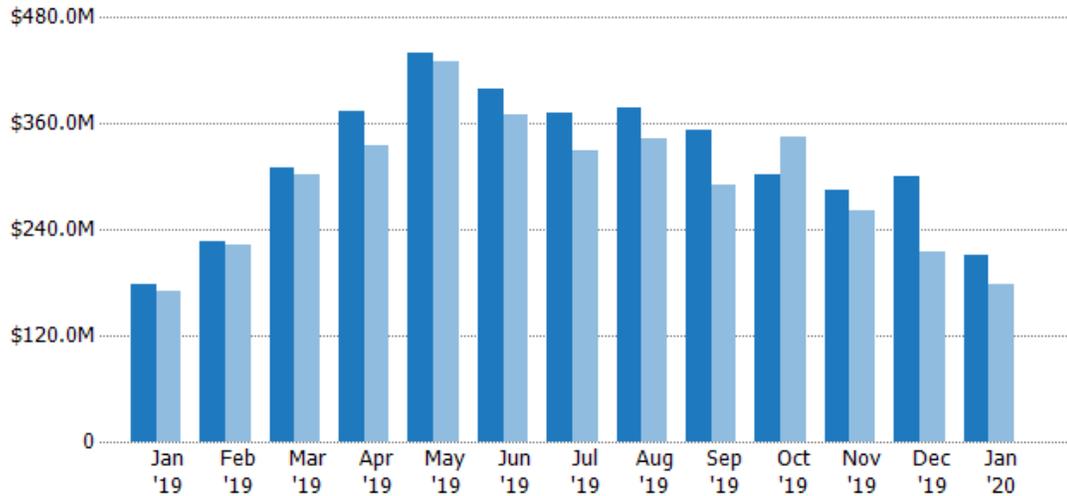
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '20	\$211M	18.2%
Jan '19	\$178M	4.6%
Jan '18	\$171M	-1.2%

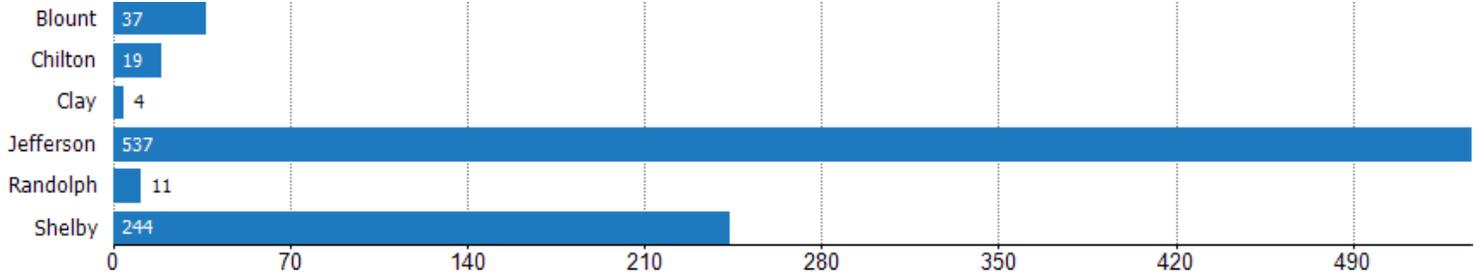


Current Year	\$178M	\$227M	\$309M	\$374M	\$440M	\$399M	\$372M	\$377M	\$352M	\$302M	\$284M	\$300M	\$211M
Prior Year	\$171M	\$223M	\$303M	\$335M	\$430M	\$370M	\$330M	\$342M	\$291M	\$345M	\$262M	\$216M	\$178M
Percent Change from Prior Year	5%	2%	2%	12%	2%	8%	13%	10%	21%	-12%	8%	39%	18%

## Closed Sales (By County)

The total number of residential properties sold during the last month by county.

Filters Used: State: AL; County: 6 Selected; Property Type: Condo/Townhouse/Apt, Single Family Residence

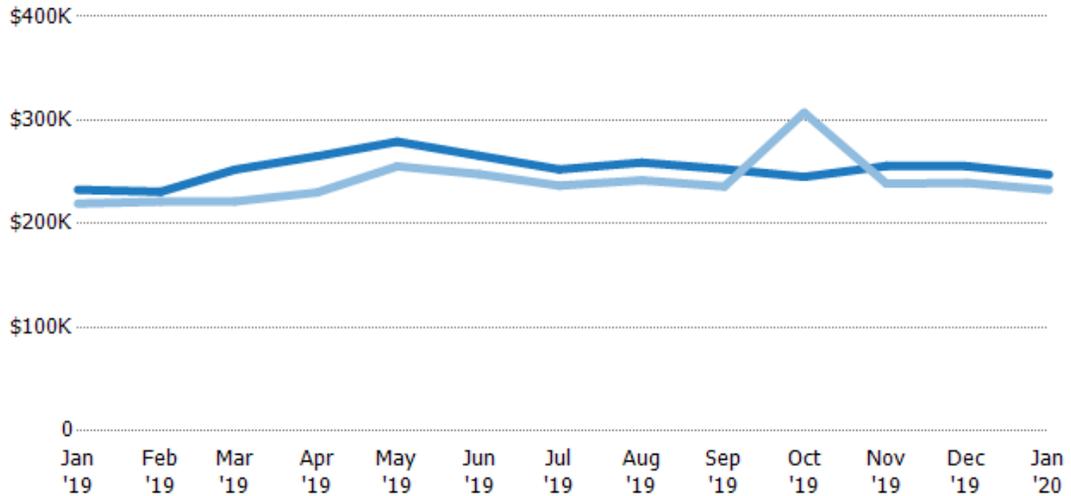


## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jan '20	\$247K	6.3%
Jan '19	\$233K	6.1%
Jan '18	\$219K	-1.7%

	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20
Current Year	\$233K	\$231K	\$252K	\$265K	\$279K	\$266K	\$252K	\$259K	\$253K	\$245K	\$256K	\$256K	\$247K
Prior Year	\$219K	\$221K	\$222K	\$230K	\$255K	\$248K	\$237K	\$242K	\$236K	\$307K	\$239K	\$239K	\$233K
Percent Change from Prior Year	6%	4%	14%	15%	9%	7%	7%	7%	7%	-20%	7%	7%	6%

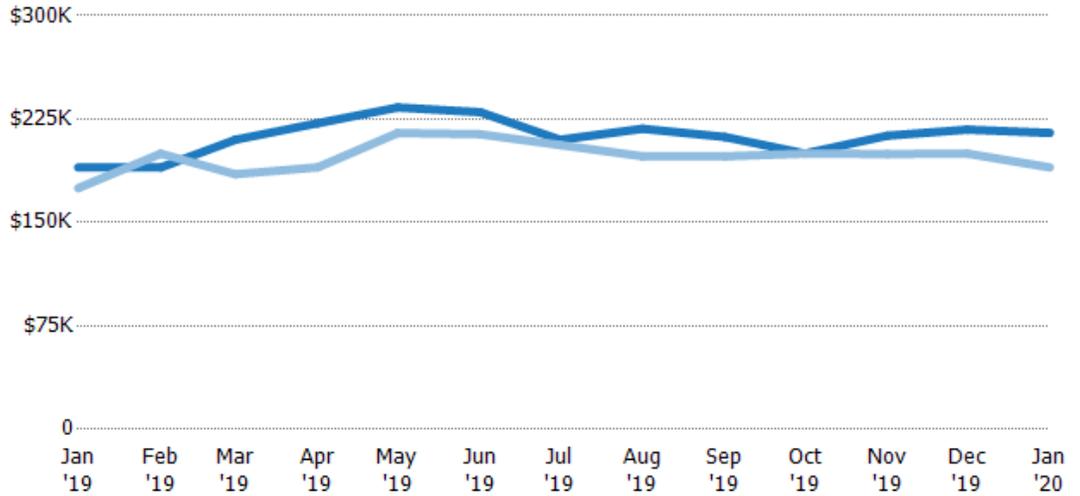
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: AL  
 County: 6 Selected  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '20	\$215K	13.2%
Jan '19	\$190K	8.6%
Jan '18	\$175K	1.8%



Current Year	\$190K	\$190K	\$210K	\$222K	\$233K	\$230K	\$210K	\$218K	\$212K	\$200K	\$213K	\$217K	\$215K
Prior Year	\$175K	\$200K	\$185K	\$190K	\$215K	\$214K	\$206K	\$198K	\$198K	\$200K	\$200K	\$200K	\$190K
Percent Change from Prior Year	9%	-5%	14%	17%	9%	7%	2%	10%	7%	0%	7%	9%	13%

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
35031	4	\$657,600	1	\$85,000	\$85,000	\$85,000	\$45	\$45	41
35049	5	\$564,700	3	\$407,120	\$135,707	\$159,500	\$72	\$70	78
35079	17	\$2,540,000	10	\$1,660,700	\$166,070	\$162,450	\$109	\$113	36
35121	12	\$2,116,500	8	\$1,159,900	\$144,988	\$122,500	\$104	\$98	20
35133	5	\$941,795	4	\$657,500	\$164,375	\$202,500	\$101	\$118	60
35180	14	\$2,364,900	10	\$1,953,650	\$195,365	\$184,950	\$112	\$111	13
35952	3	\$657,900	1	\$355,000	\$355,000	\$355,000	\$96	\$96	106

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
35045	12	\$2,172,100	7	\$858,700	\$122,671	\$99,000	\$84	\$82	108
35046	4	\$1,374,700	5	\$799,500	\$159,900	\$154,000	\$90	\$79	43
35085	5	\$854,600	3	\$580,650	\$193,550	\$175,900	\$103	\$104	61
35171	5	\$629,700	2	\$358,900	\$179,450	\$179,450	\$105	\$105	31
36051			1	\$30,000	\$30,000	\$30,000	\$22	\$22	219
36091	3	\$602,700	1	\$139,900	\$139,900	\$139,900	\$96	\$96	19

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
35072	1	\$190,000	2	\$250,500	\$125,250	\$125,250	\$43	\$43	309
36255	1	\$209,900	1	\$60,000	\$60,000	\$60,000	\$80	\$80	115
36266	3	\$669,000	1	\$38,000	\$38,000	\$38,000	\$18	\$18	846

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
35005	7	\$677,700	7	\$830,750	\$118,679	\$110,000	\$84	\$87	4
35006	5	\$602,900	1	\$130,000	\$130,000	\$130,000	\$123	\$123	250
35020	23	\$4,180,804	10	\$1,536,404	\$153,640	\$33,750	\$73	\$34	51
35022	63	\$14,223,853	30	\$6,509,919	\$216,997	\$214,400	\$112	\$105	26
35023	38	\$4,921,644	9	\$1,438,000	\$159,778	\$141,700	\$94	\$94	18
35060			1	\$13,000	\$13,000	\$13,000	\$8	\$8	30
35062	2	\$349,800	4	\$630,300	\$157,575	\$106,150	\$89	\$71	5
35064	13	\$1,083,902	3	\$282,900	\$94,300	\$83,900	\$66	\$60	67
35068	34	\$6,957,050	11	\$2,163,145	\$196,650	\$225,700	\$105	\$111	61
35071	38	\$7,691,230	16	\$2,648,450	\$165,528	\$163,500	\$96	\$105	13
35073	2	\$182,400	3	\$136,500	\$45,500	\$45,500	\$46	\$40	32
35091	6	\$1,684,650	1	\$302,325	\$302,325	\$302,325	\$108	\$108	54
35094	15	\$2,772,124	4	\$941,000	\$235,250	\$246,000	\$109	\$114	19
35111	26	\$5,516,734	13	\$2,797,849	\$215,219	\$202,399	\$111	\$111	7
35116	2	\$611,600	3	\$902,000	\$300,667	\$350,000	\$127	\$114	62
35117	12	\$2,599,900	1	\$105,000	\$105,000	\$105,000	\$63	\$63	45
35118	2	\$379,900	1	\$99,900	\$99,900	\$99,900	\$77	\$77	81
35126	38	\$5,999,000	26	\$4,211,000	\$161,962	\$151,750	\$102	\$107	18
35127	21	\$3,270,000	12	\$1,884,800	\$157,067	\$170,000	\$87	\$94	13
35130			2	\$172,500	\$86,250	\$86,250	\$54	\$54	113
35146			1	\$179,900	\$179,900	\$179,900	\$118	\$118	3
35173	84	\$28,580,644	23	\$6,807,511	\$295,979	\$310,000	\$123	\$128	30
35180	10	\$2,036,800	4	\$702,400	\$175,600	\$175,450	\$99	\$101	17
35203	12	\$3,201,000	1	\$275,000	\$275,000	\$275,000	\$222	\$222	11
35204	3	\$164,693	3	\$139,793	\$46,598	\$38,000	\$28	\$29	21
35205	20	\$6,965,300	13	\$2,801,900	\$215,531	\$228,500	\$121	\$123	41
35206	22	\$2,016,488	15	\$1,025,300	\$68,353	\$35,000	\$44	\$29	24
35207	4	\$239,900	3	\$23,900	\$7,967	\$6,900	\$8	\$7	52
35208	15	\$734,100	6	\$367,000	\$61,167	\$66,500	\$43	\$42	10
35209	51	\$23,207,304	21	\$8,022,710	\$382,034	\$343,000	\$214	\$229	20
35210	41	\$11,466,087	15	\$3,360,700	\$224,047	\$177,500	\$132	\$128	23
35211	37	\$6,133,226	13	\$1,436,210	\$110,478	\$45,000	\$87	\$46	7
35212	14	\$2,700,100	3	\$380,000	\$126,667	\$40,000	\$78	\$43	44
35213	34	\$23,317,899	19	\$10,309,300	\$542,595	\$452,900	\$262	\$255	6
35214	17	\$1,625,500	10	\$861,450	\$86,145	\$86,500	\$59	\$56	46
35215	86	\$9,273,946	25	\$2,597,699	\$103,908	\$99,900	\$72	\$71	43
35216	59	\$15,712,400	32	\$9,302,150	\$290,692	\$232,500	\$139	\$125	19
35217	16	\$1,110,700	10	\$388,100	\$38,810	\$37,000	\$32	\$27	81

Continues on next page →

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
35218	4	\$116,900	3	\$98,500	\$32,833	\$35,000	\$27	\$25	24
35221	3	\$89,800	2	\$74,500	\$37,250	\$37,250	\$39	\$39	24
35222	14	\$4,232,499	11	\$4,553,300	\$413,936	\$325,000	\$211	\$206	6
35223	18	\$9,542,800	11	\$5,663,599	\$514,873	\$470,000	\$237	\$246	10
35224	4	\$144,450	3	\$81,600	\$27,200	\$28,000	\$23	\$16	133
35226	66	\$23,020,435	53	\$18,319,682	\$345,654	\$310,000	\$146	\$143	36
35228	7	\$544,000	5	\$186,000	\$37,200	\$30,000	\$26	\$32	35
35233	3	\$613,700	1	\$163,000	\$163,000	\$163,000	\$264	\$264	3
35234	6	\$392,700	4	\$485,950	\$121,488	\$122,950	\$100	\$90	9
35235	30	\$4,184,500	18	\$2,218,118	\$123,229	\$124,200	\$84	\$86	16
35242	28	\$15,119,078	12	\$6,654,075	\$554,506	\$525,564	\$165	\$170	25
35243	22	\$9,034,600	12	\$7,119,900	\$593,325	\$521,500	\$179	\$186	39
35244	160	\$65,374,932	32	\$10,054,427	\$314,201	\$302,500	\$140	\$132	13

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
36266			1	\$249,900	\$249,900	\$249,900	\$131	\$131	18
36274	6	\$950,200	1	\$240,000	\$240,000	\$240,000	\$122	\$122	43
36278	14	\$4,325,100	9	\$2,527,000	\$280,778	\$265,000	\$158	\$144	174

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
35007	42	\$8,838,521	17	\$3,583,816	\$210,813	\$184,900	\$114	\$112	7
35022			2	\$863,000	\$431,500	\$431,500	\$146	\$146	83
35040	91	\$17,102,421	33	\$5,864,050	\$177,698	\$165,000	\$104	\$105	10
35043	56	\$16,565,058	18	\$5,298,430	\$294,357	\$265,600	\$126	\$120	38
35051	16	\$3,247,590	7	\$1,175,835	\$167,976	\$168,000	\$100	\$106	43
35080	57	\$16,304,561	29	\$8,236,499	\$284,017	\$288,500	\$131	\$126	20
35094	1	\$154,900	1	\$260,000	\$260,000	\$260,000	\$132	\$132	256
35114	14	\$3,673,500	3	\$743,000	\$247,667	\$250,000	\$138	\$130	31
35115	25	\$4,508,902	9	\$1,410,711	\$156,746	\$170,500	\$97	\$105	14
35124	48	\$18,025,200	28	\$7,046,700	\$251,668	\$240,000	\$127	\$125	10
35143	6	\$1,377,400	1	\$116,000	\$116,000	\$116,000	\$66	\$66	24
35147	13	\$2,972,199	4	\$786,900	\$196,725	\$184,450	\$141	\$141	13
35178	1	\$699,900	4	\$456,000	\$114,000	\$118,000	\$76	\$75	136
35186	3	\$708,800	2	\$334,050	\$167,025	\$167,025	\$86	\$86	96
35242	114	\$50,467,992	46	\$18,366,730	\$399,277	\$385,000	\$146	\$142	27
35244	113	\$58,668,704	12	\$4,534,120	\$377,843	\$359,775	\$159	\$155	29
Other	2	\$404,405	28	\$8,022,663	\$286,524	\$252,382	\$131	\$132	24